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ANNUAL REPORT

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# 2014

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# FUTURE RESILIENCE

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As I reflect on the year that has passed, I am reminded of the growing relevance of Outward Bound (OB) to our changing society. We now live in a world where friends exist on Facebook rather than next door, and weekends are spent indoors on social media, far away from the hills, rivers and tracks of Aotearoa.

Outward Bound continues to offer an opportunity to change perspective, to reconnect with values and goals, to find inner strength and potential. As Chair of the Outward Bound Trust, I am incredibly proud to be part of an organisation that helps thousands of people achieve their hopes and dreams.

This year 1766 students have arrived on the jetty at Anakiwa to start their journey of self-discovery. Our students come from a wide range of backgrounds, and many require financial assistance to attend our courses. We are reliant on the generous support of our donors to ensure we can continue to help a wide range of New Zealanders experience Outward Bound. In particular, I would like to acknowledge the continued support from the McKenzie and Fisher families, through the Sir Roy McKenzie Bequest, the Woolf Fisher Charitable Trust and the Joyce Fisher Charitable Trust. Both Sir Roy McKenzie and Sir Woolf Fisher played key roles in the establishment of Outward Bound in New Zealand back in 1962.

Our recent mid-year cocktail function gave me an opportunity to meet a number of our supporters. Many shared their stories of how Outward Bound has changed their lives. For example one of our recent alumni, 25-year-old Tyson Hullena, used the lessons he learnt at Outward Bound to help him through a gruelling battle with cancer.

"I hope that sharing my story with others will help encourage others to find their inner potential at Outward Bound," said Tyson.

**"During my treatment I spent a lot of time in hospital reflecting on my time at Anakiwa. Five simple words really got me through – there is more in me."**



**Tyson Hullena**  
*Hillary Watch*  
*Classic Course, November 2010*

Despite the challenging fiscal times the Trust's financial position remains strong and reflects the prudent stewardship of previous Councils, Boards and management. Each year we raise over \$2 million to cover the cost of student scholarships and capital expenses. The Outward Bound Foundation, chaired by Andrew Smith, is an important funding channel for the Trust. Through our two Board sub-committees, covering finance and safety, we maintain focus on our key risks and opportunities.

Outward Bound is fortunate to attract Board members with a diverse range of skills and views. At this year's AGM, in September we farewell Helen Fletcher, who has served on our Board for over 15 years. Helen has brought a wealth of governance experience and will be missed. At the same time we will be welcoming Tim Watts and Ian Moody to the Board. Tim and Ian have previously held positions on our Members

Council, and have strong experience in finance, marketing, governance and working with youth markets. Our Members Council continues to protect and enhance the values and ethos of Outward Bound, and this year has been co-chaired by Linda Gaskin and Ginny Semmens.

Once again the Outward Bound team in Anakiwa and Wellington have shown dedication, determination and professionalism in what has been an especially challenging year. Our Chief Executive Trevor Taylor has ably led Outward Bound, but due to an accident during the year required some time off. The Board has been impressed with the professionalism of the management team through that period.

I step down from the Board and Council at the Trust's AGM in September following a long association with Outward Bound. It has been a great pleasure working for Outward Bound as an instructor (1980-1982), School Director (1990-1995) and as a Board member for the last nine years. I am excited by the future opportunities for Outward Bound and leave knowing that the values, objectives and processes are in good hands.

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**BRUCE CARDWELL**  
Outward Bound  
Chair

# EMBRACING CHALLENGE

## This year has been a year of challenge for us here at Outward Bound.

Re-connecting is a key part of our future strategy. Despite high levels of brand awareness and generous financial support from donors across New Zealand, we have experienced a drop in enquiries for our courses and a trend towards last-minute bookings.

However Outward Bound has always been a place where challenges are embraced. In recognition of the importance of our alumni, and to help raise awareness for Outward Bound, we have been running a series of regional events. These offer an opportunity to reconnect with our supporter base, and generate referrals for upcoming courses.



We are implementing a regional relationship management model approach to regions across the country. By focusing on the needs of our local communities, and using the support of our many Outward Bound advocates, we are confident that more New Zealanders than ever will have the opportunity to take up the Outward Bound challenge, irrespective of their individual circumstances.

Outward Bound courses for the corporate sector are a key part of our portfolio. Our focus on developing future leaders amongst emerging and new managers has been a successful recipe for many years. This is the twelfth year that the iconic New Zealand company Mainfreight has sent their emerging leaders to Outward Bound. Recent independent research

of our Built Environment Trading Alliance (BETA) business course found that both participants and employers have experienced long-term positive outcomes after returning to the workplace from their Outward Bound course.

At the heart of everything we do is a desire to create better people, better communities and a better world. Our course outcomes continue to be outstanding. I believe our team at Anakiwa deliver the best outdoor education experience in New Zealand, and our student evaluation results reflect this. Here's just one example of the many thank yous we receive from our students:

**“Outward Bound challenged me in more ways than I thought possible. I was worried about giving up smoking, leaving my family, those early morning swims, and having a melt-down far away from home. Instead Anakiwa gave me life-long friends, belief in myself, and a way to face life’s challenges. Without the support of Rotary, Lions, my counsellor, my family, and Outward Bound, I never could have experienced this truly life-changing experience. Thank you Outward Bound!”**



Bonnie Hudson  
Hillary Watch  
Classic Course, May 2014

We just couldn't do this without the support of our donors. This support helps us welcome many people to Anakiwa who could not otherwise afford to attend. It also ensures we can continue to operate safely and effectively, and we're looking forward to seeing our third and final Cutter set sail early next year – a huge thank you to all of you who have helped us achieve these goals.

The next 12 months will see us focusing on continuing to provide our team with the right resources and skills to deliver exceptional outcomes for our students, in a safe and supportive environment. We continue to have an absolute commitment to safety without compromise, and want our courses to reach people from across the country, regardless of income, gender and ethnicity.

To achieve this, our people are the key, and I would like to acknowledge the incredible efforts of our Anakiwa and Wellington teams, and the support of our Board and Members Council. Your work ensures we continue to help hundreds of New Zealanders each year find their inner potential.

**TREVOR TAYLOR**  
Outward Bound  
Chief Executive

# PARTNERING WITH OUR COMMUNITIES

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Encouraging people from across New Zealand to take on an Outward Bound course has been a challenge this year.

Although our brand continues to have strong recognition in the market, we have experienced reduced customer enquiries and bookings in 2013-14. This has led to more short-term bookings, high churn rates, and an increased cost-to-serve.

To address this trend, we are implementing a regional sales model. This approach focuses on relationship management in key regional areas to deliver long-term course bookings. By getting to know our communities at a grass-roots level, and tapping into the support of local Outward Bound advocates, we hope to increase forward bookings and ultimately reach more New Zealanders. We are already seeing early indications of increased forward bookings across key course types resulting from this strategy.

**“My life before Outward Bound was so different to the rest of my watch. But at Anakiwa we were all equal. If only the world was made up of the people I met at Outward Bound – so respectful, courteous, patient. Tu meke Outward Bound!”**

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Suzanne Bartleet  
Batten Watch  
Discovery Masters Course, March 2014

This year we have been trialling the relationship management approach in Northland through our community partnership programme, with early results. Over the last 12 months we have seen a 42% increase in students from this area, despite the financial and logistical barriers involved in travelling from Northland to Anakiwa.

A great example of this is Suzanne Bartleet, or ‘Sailor’. 63 year old Sailor was referred to us from Women’s Refuge, and received a scholarship place on our March Discovery Masters Course. Despite a long interrupted journey from Northland due to travel delays relating to Cyclone Luci, Sailor relished every moment of her course. She left a lasting impression on her Watch and her instructors.

“There were so many times that I thought ‘I can’t do this, it’s too hard, I’m not fit / young / brave enough’. I was terrified of falling out of the kayak, climbing the rock wall, running each morning. But I just kept going – we met each challenge as a team and overcame it together. My life before Outward Bound was so different to the rest of my watch. But at Anakiwa we were all equal. If only the world was made up of the people I met at Outward Bound – so respectful, courteous, patient. Tu meke Outward Bound! You helped me turn my fear into my freedom. Thank you.”

Diversity continues to be a focus for us at Outward Bound. Last year 46% of students were female and 54% male. Having an even gender split is an important part of team dynamics and course outcomes, so we are pleased with this result. The majority of our participants come from Maori (14%)

or NZ European (75%) backgrounds, so we’re working hard to attract an ethnicity mix more reflective of New Zealand’s changing society. One example is our Southern Cross course, specially designed for students from diverse cultural backgrounds.

We are also keen to help our students become advocates for Outward Bound. A positive customer experience pre, during and post course is a key part of this approach. Next year we will be looking to automate the more administrative parts of our booking process, which will enable our team to spend more time on long-term relationship building within our community.

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**AMANDA FOGARTY**  
Outward Bound  
Enrolments Manager

We continue to welcome students to Anakiwa from a diverse range of backgrounds. This year 14% of our students were Maori (a 15% increase from last year), and 4% Pasifika (a 21% increase).

# EXCEPTIONAL PEOPLE, QUALITY OUTCOMES

Another action-packed year at Anakiwa has resulted in some great outcomes for students, staff, and our local community.

Our instructor team have welcomed the renewed focus on our core 21 day programmes. These programmes enable students to participate in the full Outward Bound experience, investing time and energy into their future selves.

We are in the process of assessing these programmes to ensure they continue to deliver exceptional outcomes for the next generation of students. This includes reviewing Outward Bound New Zealand's Fundamentals. Our Fundamentals guide our course design, delivery methods, and objectives, so are a vital part of our work at Anakiwa.

Great course outcomes generate repeat business. We continue to closely monitor student feedback from all our courses to ensure their transformational experience at Outward Bound has been both positive and safe. The "recommend Outward Bound" scores from students were once again high – averaging 9.4 out of 10.

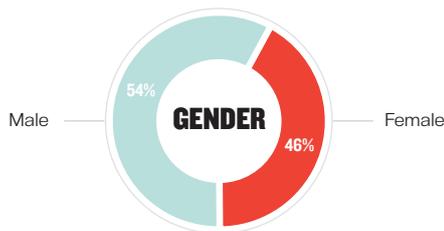
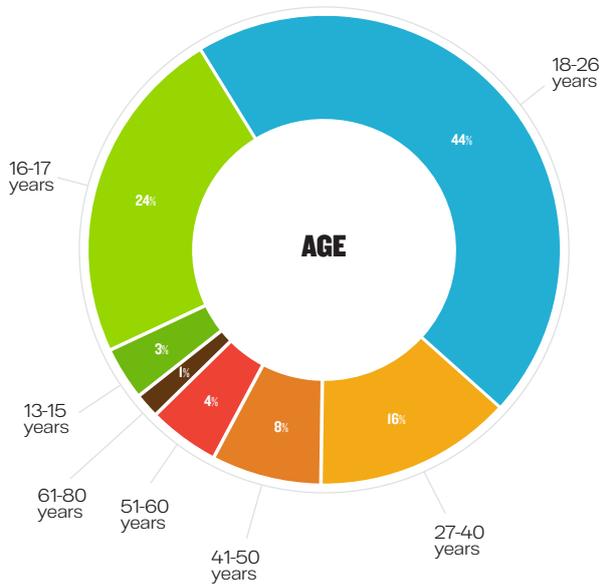
Working closely with the community is another priority for the School. We are privileged to live and work in an exceptional location, and we couldn't do this without community support. Key partnership projects this year have included working with the Linkwater Pathways Committee to help build a walkway link between Picton and Havelock, and assisting the Rai Aorere Landcare Trust with their planting programme to reduce the impacts of farming run-off on local rivers.

We are also researching the longitudinal impact of a course on individuals 6 – 18 months after completion, and reviewing our delivery style to better meet the needs of Maori and Pasifika students.

The quality and safety of our equipment continues to be a top priority. The new Cutters are performing well, and have enabled us to focus on the maintenance requirements of our launches. The challenge continues for our asset replacements, with the Matakana launch nearing the end of its life, and our staff accommodation needing replacement.

Our Curriculum Manager Dan Moore and Safety Manager Malcom Hughes leave the Anakiwa team this year. Both have done exceptional work for the Trust, and they will be missed. Our course outcomes are only as good as the team we have delivering them. The results that have been achieved are from the energy and passion that all the team have for the vision and values of Outward Bound. I feel privileged to be part of that team.

**ROB MACLEAN**  
Outward Bound  
School Director



This year we helped  
1766 individuals discover  
there is more in them.

# DIRECTORY

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## PATRON

Sir David Levene

## TRUST BOARD

Bruce Cardwell (President)

Andrew Smith (Vice)

Mark Bentley

Glenys Coughlan

Helen Fletcher

Dick Hubbard

Hilary Sumpter

David Tibby

## FINANCE COMMITTEE

Glenys Coughlan (Chair)

Bruce Cardwell

Andrew Smith

David Tibby

## FOUNDATION BOARD

Andrew Smith (Chair)

Sir David Levene

Bruce Cardwell

Lloyd East

Grant Faber

Dynes Fulton

Brien Mahoney

John Patterson

David Tibby

## HONORARY VICE PRESIDENTS

Ivan Emirali

Ron Faber

Mac Morgan

## GUARDIANS

Julie Jones

Brien Mahoney

Russell Moller

Sir David Tompkins

Marshall Wright

## ADVISORS

Holland Beckett

Solicitor

Grant Thornton

Auditor

Lloyd East and Associates

Insurance Broker

## EXECUTIVE SAFETY AND ADVISORY COMMITTEE (ESAC)

Dick Hubbard

ESAC Chair & Outward Bound Board Member

Mark Smith

Safety Auditor Qualmark,

Chairperson Register of Outdoor Safety

Mark Lewis

Operations Manager Army Leadership Centre

John Patterson

Legal Advisor, Past President of Outward Bound

Dr Nick Binns

Screening and Emergency Medicine Specialist

Trevor Taylor

Outward Bound Chief Executive Officer

Rob MacLean

Outward Bound School Director

Malcolm Hughes

Outward Bound Safety Manager

## COUNCILLORS

Marina Adams, Claire Anderson, Howie Barnes,

Bonnie Bolton-Roger, Ross Browne,

Bruce Cardwell, Shelley Clark, Pip Davidson,

Grant Faber, Helen Fletcher, Linda Gaskin,

Andrew Gilmour, Tracey Hancock,

Brandon McCarthy, Elizabeth McKee,

Ian Moody, Gill Oppenheim, Alice Rika,

Ginny Semmens, Tim Watts.

# GROWING STRONGER

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**Our Members Council continues to grow in strength with the addition of six new members at last year's AGM, all key connections in their communities.**

The focus of the Members Council at present is in building key community relationships and referrals to support the Wellington office as they are implementing the new regional relationship management model.

Each of the councillors has been working hard in their home region in a range of ways to promote and support Outward Bound. This has taken many forms, from connecting with alumni, fostering on-going relationships with community partners as well as identifying new ones, organising and assisting at events, speaking to groups to generate interest and promoting particular courses.

This activity and sense of purpose has generated enthusiasm and energy at a regional level, and continued pride in undertaking the key responsibility for protecting the ethos and philosophy of Outward Bound. At this year's AGM we will say farewell to some long-serving Members Councillors and thank them for years of outstanding service, while welcoming newcomers who are waiting in the wings to serve in the same dedicated and committed way.

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### LINDA GASKIN AND GINNY SEMMENS

Outward Bound

Members Council Co-Chairs



## SAFE AND SOUND

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Once again safety has been a key focus for Outward Bound this year. Thanks to a comprehensive and rigorous internal safety programme, we continue to deliver quality courses in a safe and supportive environment.

We are pleased to report no major incidents or injuries in the last year. The most significant near miss was a large branch falling near a student campsite. Appropriate remedial steps have been taken to address the risk at this location, along with other similar locations.

Minor soft tissue injuries amongst students continue to be a concern as they are increasing each year. This trend may be driven by increasingly sedentary lifestyles and lower base fitness levels in our students. The focus on moving to forward bookings, allowing students more time to prepare, should help to address this issue.

Outward Bound has a dedicated Safety Manager, and an External Safety Advisory Committee made up of independent outdoor industry experts, which I chair as a member of the Outward Bound Board.

Safety is the first matter discussed at all Board meetings and we have a regular programme of external safety audits as well as Outward Bound International carrying out its own audits of the New Zealand programme every four years. It currently rates our safety programme as 'exemplary'.

Outward Bound has been well served by Safety Manager Malcolm Hughes, and it is with regret we lose his services later this year as he moves to Nelson. Malcolm has managed our safety system during an environment of rapid regulatory change. His pragmatic and practical approach to safety improvements has resulted in a reduced rate of potential and preventable incidents. We wish him well for the future.

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**DICK HUBBARD**

Outward Bound  
Chair ESAC

# OUR FINANCES

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## CHARITIES REGISTRATION

The parent and subsidiary are both registered as charitable entities under the Charities Act 2005:  
Outward Bound Trust –  
CC34682  
Outward Bound Foundation –  
CC22777

## PURPOSE OF ENTITIES

Outward Bound Trust of New Zealand, incorporated in November 1997 under the Charitable Trusts Act 1957, is the operational arm of the Group and includes all revenue and expenditure associated with promoting, administering and running all courses.

Outward Bound Trust of New Zealand Foundation, incorporated in October 2001 under the Charitable Trusts Act 1957, is the funding arm for the Trust. Only income generated from the Endowment Funds held within the Foundation are available to the Trust for financial assistance of student scholarships, and for operational grants in support of running Outward Bound courses.



## NOTES

There have been three sets of financial statements prepared and audited for the year ended 30 June 2014 – Outward Bound Trust of New Zealand (Trust), Outward Bound Trust of New Zealand Foundation (Foundation) and for the consolidated Group (Group). The following information is applicable to all three entities.

The full financial statements, which are presented in New Zealand Dollars, have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable financial reporting standards applicable to public benefit entities.

The following financial information has been extracted from the full financial statements for the year ending 30 June 2014, as signed and approved by the Board on 21 August 2014. As such this extraction of information cannot be expected to provide as complete an understanding of the financial position, performance and cash flows as provided in the full financial statements. It is not intended that this information be classed as Summary Financial Accounts under FRS43 of the Financial Reporting Act 2004.

The Group's auditors, Grant Thornton, have issued an unqualified opinion for all three entities. Copies of the full financial statements are available upon request by emailing [governance@outwardbound.co.nz](mailto:governance@outwardbound.co.nz).

We've granted \$793,855 from the Outward Bound Foundation to assist students who may have otherwise been unable to attend Outward Bound.



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**Monty Wipani** from Karamu High School attended Mind Body School, January 2014 after being sponsored by Cole Murray Group Ltd (donation to Outward Bound Foundation) and The Hastings District Masonic Trust Inc.

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## FINANCIAL OVERVIEW OF THE TRUST

### Deficit

Operating revenue <sup>1</sup>	5,479,567
Operating expenditure <sup>2</sup>	(5,929,170)
Specific revenue <sup>3</sup>	1,497,452
Specific expenditure <sup>4</sup>	(1,049,380)
<b>Net deficit</b>	<b>(1,531)</b>

### Equity

Current assets	1,158,863
Non-current assets	6,490,714
Current liabilities	(2,067,718)
Non-current liabilities	(123,693)
Net assets	5,458,166
Opening equity	5,459,697
Net deficit	(1,531)
Closing equity	5,458,166

- Operating revenue includes income generated from course fees, merchandise sales, general donations and interest.
- Operating expenditure includes costs of running courses including staffing, maintenance, depreciation and marketing costs.
- Specific revenue includes donations & grants received for the following:

Student Scholarships	292,962
Capital projects	221,531
Outward Bound Foundation student scholarships & grants given for student course fees	982,959
- Specific expenditure is the value of scholarships & grants given for student course fees.

## FINANCIAL OVERVIEW OF THE FOUNDATION

### Surplus

Unrealised gains/(losses) on investment <sup>1</sup>	787,795
Realised gains/(losses) on investment <sup>2</sup>	192,714
Other income <sup>3</sup>	1,034,366
Financial assistance & grants <sup>4</sup>	(793,855)
Other expenses <sup>5</sup>	(272,800)
<b>Net surplus</b>	<b>948,220</b>

### Equity

Current assets	295,774
Non-current assets	13,806,686
Liabilities	(3,000)
Net assets	14,099,460
Opening equity	13,151,240
Net surplus	948,220
Closing equity	14,099,460

- Unrealised gains/(losses) indicate the movement in market value of the Foundation's investment portfolio. As at 30 June 2014 the market value of the Foundation's investment portfolio was **\$13,806,686**.
- Realised gains/(losses) were incurred upon the realisation of equity in the Foundation's investment portfolio.
- Other income relates to income generated on the Foundation's investments as well as donations of **\$316,844** accumulated to the value of the Endowment Fund.
- Grants given to the Trust for student scholarships and operational purposes.
- Other expenses include audit and investment advisory fees.



# PROVIDING A STRONG FOUNDATION

The Outward Bound Foundation was established in 2003, and supports the work of the Outward Bound Trust. Donations made to the Foundation are invested in a managed investment portfolio, and income from this portfolio is used to fund scholarships, capital projects and operating expenditure.

The portfolio, which is managed by First NZ Capital, is invested in Australasian and International equities, and New Zealand fixed interest securities. There is also a shareholding in the New Zealand Company Rangatira Ltd. This holding was bequeathed to us by our past Patron the late Sir Roy McKenzie.

Due to generous donations from a number of supporters, particularly the Woolf Fisher Charitable Trust, the Foundation's assets have grown to over \$16 million. The investment growth in the current year has been strong, but tempered by the strength of the New Zealand dollar and low interest rates.

There are nine Trustees on the Foundation, drawn from members of Outward Bound's Board, and nominations from Outward Bound's Members Council. The Trustees are mindful of the need to maintain an appropriate balance between the equity and fixed interest investments held in the portfolio, and to work

within the investment guidelines outlined in the Foundation's Statement of Investment Policy and Objectives. This has been challenging over the last year, as the increasing value of equity investments continues to outstrip the current fixed interest opportunities offered by the market.

The Foundation has provided **\$958,066** support to the Outward Bound Trust over the last year split as follows:

Scholarships	\$793,855
Operating expenditure	\$191,211

After many years of service to Outward Bound New Zealand, Sir David Tompkins retired as a Trustee in September 2013, and we welcomed Grant Faber as a new Trustee of the Foundation.

The financial support offered by the Foundation ensures Outward Bound can continue to provide life-changing outcomes for future generations of New Zealanders.

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**ANDREW SMITH**  
Outward Bound  
Foundation Chair



## THE OUTWARD BOUND TRUST OF NEW ZEALAND KURT HAHN AWARD

### CDR RON FABER, OBE, VRD, JP.

— 23<sup>RD</sup> December 1926 - 19<sup>TH</sup> July 2014 —

Ron Faber, a long-time supporter and advocate of Outward Bound, passed away recently. A few weeks prior to his death, we awarded Ron the Outward Bound Trust of New Zealand Kurt Hahn Award in recognition of his exceptional contribution to the Trust.

Ron's involvement with Outward Bound began in 1972, as President of our Auckland Association. He then went on to hold a number of positions within Outward Bound, including President of the Outward Bound Board. Ron's business experience and community contacts were vital in the late 1990's, as the Trust battled with falling enrolments and financial problems.

Ron has left a legacy of industry-leading safety practices, financial management, and clear governance, ensuring Outward Bound is prepared for future challenges.

We thank Ron for his dedication and commitment to the thousands of students that have passed through Outward Bound during his time. He truly is a worthy recipient of the Kurt Hahn Award.

# THANK YOU

A N Matheson Trust  
Acorn Foundation  
Allan Jury  
Alexander McDougall  
Allright Welfare Trust  
Andrew Gilmour  
Andrew Horsbrugh  
Andrew Lynch Memorial Scholarship  
Andrew Smith  
Anna Bartup  
Annie Kersley Memorial Scholarship  
Auckland Brain Injury Association  
Barry Lindsay  
Bob Bryan  
Brett O'Malley  
Brian Robbins  
Bruce Cardwell  
Buller District Council  
Chris Horne  
Christine Anderson  
Christine Watson  
Claire Anderson  
Cole Murray Group Ltd  
Constellation Communities Trust  
Cophorne Hotel Commodore  
Department of Conservation  
Dick & Diana Hubbard Foundation  
Dingwall Trust  
Dynes Fulton  
E R Bidwell  
Elaine & Denis Lunken  
Eleven 11 Charitable Trust  
Elizabeth McKee  
Enrich+  
Estate of E P Wilding  
F & E Rodie Charitable Trust  
Fletcher Building Employee Education Fund  
Four Winds Foundation Ltd  
Friedlander Foundation  
Garry Mooney  
Gilly & Tony Hall Foundation  
Ginny Semmens  
Glisten Jewellers  
Graeme Nelson  
Grant Aislabie  
H W Shaw  
Helen Fletcher  
Hilary McPherson  
Hynds Pipe Systems Ltd  
Ian Harrison  
James McConnell  
James Plummer Memorial Trust  
Jan Hitchon  
Joan Robinson  
John Hoffeins  
John Luxton  
K More Trust  
Keith Pyle  
Laurie Winter  
Les McGreevy  
Linda Gaskin  
Lindsay McGregor  
Lions Clubs of:  
Bucklands Beach, Christchurch South,  
Hamilton-Dinsdale, Howick Charitable Trust,  
Inglewood, Lower Hutt Host, Marton, Napier Host,  
Queenstown, Richmond, Rimutaka, Tokoroa Host,  
Wanganui, Wellington Host  
Lodge Homewood no 447  
Mackenzie District Education Trust  
Mangatawa Beale Williams Memorial Trust  
Margaret Griffiths  
Marion Lyons  
Marissa Flowerday  
Mark Wickens  
Marlborough First Light Foundation  
Maungarei Cadet Unit  
McConnell Group  
Mike Jaspers  
Minden Ridge Trust  
Mount Riley Wines  
Mt Wellington Foundation Ltd  
Napier RSA Incorporated  
Nick Binns  
Nicola Potter  
Norman Jones Foundation  
Penzance Charitable Trust  
Peter Biland  
PH Picot Charitable Trust  
Pip Davidson  
Rachael Young  
Rae Garland  
Raewyn Kirkman  
Riccarton Rotary Charitable Trust  
Richard Bishop  
Ross Browne  
Rotary Clubs of:  
Alexandra, Ashburton, Bishopdale/Burnside,  
Christchurch South, Courtenay Place,  
Gisborne, Half Moon Bay, Hastings Karamu,  
Heretaunga, Maketu, Marton, Napier,  
Newmarket, North Harbour, Port Nicholson,  
Queenstown, Rotorua Sunrise, Rutherford  
Nelson, South Wairarapa, Tauranga Sunrise,  
Timaru, Waitakere City  
Rotorua Energy Charitable Trust  
S Houghton  
Seifried Estate  
Sharon McLeod  
Sharon Vallance  
Shelley Bignell  
Shelley Houghton  
Spirit of Napier Lions Club  
St Patrick's Day Golf Classic Charitable  
Trust  
T G Macarthy Trust  
Te Runanga O Ngai Tahu  
The Duncan Outward Bound Fund  
Thomas Corson  
Tim Watts  
Timothy Burgess  
Titirangi Golf Club Inc  
Tony Watson  
Tracey Hancock  
Trans-Tasman Business Circle Ltd  
Trevor Taylor  
University of Canterbury  
Student Volunteer Army  
University of Canterbury  
Students Association  
Very Impressive Software  
Waimate Rugby Football Club  
Wellington Masonic Youth Trust  
West Auckland Scholarships  
Whanganui Restorative Justice Trust  
White Elephant Trust

Extra special  
thanks to  
these  
organisations:

Joyce Fisher  
Charitable Trust

Woolf Fisher Trust

Kathmandu®

Hubbards



DAVID LEVENE  
FOUNDATION

RANGATIRA

Pub  
Charity.

NZCT

OTAGO  
Community Trust

Community Trust  
of Southland  
Te Pou Aratiki Pounamu o Murihiku

PINNACLE

THE TRUSTS  
Community  
FOUNDATION

THE LION  
FOUNDATION