



2016
ANNUAL
REPORT



NEW FUTURES

It's been a busy year for Outward Bound as we focus on future planning, assessing our financial model, and continuing to offer world-class outdoor education to a broad cross-section of New Zealanders.

Our connection with community organisations remains an integral part of our approach, including partnerships with Women's Refuge, Halberg, Blind Foundation, and Coastguard NZ. We are looking to build connections with more organisations in this space. Diversity is an important part of our course mix. We continue to run the popular Ngai Tahu partnership course Aoraki Bound, connect with minority ethnicities through Southern Cross, and our disability courses like Upbeat, Insight and Horizons add a powerful dynamic to our learning environment.



To ensure that Outward Bound remains accessible to everyone, our reliance on external donors has never been greater. Our standard youth course fee is already set at lower than cost, and yet more and more students are struggling to find the funds required.

That's why receiving financial support from a wide range of generous donors and our Foundation, enables us to offer heavily reduced course fees to low decile schools, youth organisations and other disadvantaged groups. We're also able to top up the fundraising efforts of other students, ensuring that young people can continue to experience the tangible benefits of an Outward Bound course.

So we are immensely grateful to our donors – no matter the size of their gift. In particular we are thankful for the support of the Woolf Fisher Trust, Joyce Fisher Charitable Trust, and Pub Charity.

Larger donations are placed in the capable hands of the independently managed Outward Bound Foundation. Careful management of this fund has delivered a strong market return this year, providing solid financial support for the operations of Outward Bound.



“ OB is a place which helps to find the light inside of us.”

Narandelger Classic 21 Day Course, May 2016

Recent changes in the Health and Safety Act have brought clearer consequences for non-compliant organisations, and we are assessing our operations to ensure our high standards at Anakiwa are reflected across the entire organisation.

We've welcomed a number of new members to our leadership team, including Simon Graney as School Director, Hamish Reid as Safety Manager, Karla Paotonu as Funds Development Manager, and Tina van Dijk as Commercial Manager. Simon, Hamish, Karla and Tina bring significant expertise to Outward Bound, and will help us implement our relatively ambitious three year strategic plan. Bill Day has joined our Members Council, and Marina Adams and Marissa Flowerday have taken on the roles of Chair and Deputy Chair.

It was with sadness that we said goodbye to our outgoing School Director Rob MacLean, whose six years of outstanding leadership at our Anakiwa School saw over 10,000 students experience a once-in-a-lifetime Outward Bound course.

After many years of service, Sir David Levene and David Tibby have retired from our Board this year. Sir David Levene has been involved with our organisation for over 50 years, and his generosity has been immense. He will continue to be involved as Outward Bound Patron. David Tibby's 15 years as President,

Foundation Trustee and Board Member has ensured steady financial management, and sound operational advice. We will miss them both greatly.

Long-time Outward Bound supporter and Queens Service Medal recipient Brian Powell passed away in July. Brian was a Members Councillor, a Life Member, and involved in a huge number of Marlborough community groups and initiatives. He loved working with Outward Bound service groups, chopping firewood for the elderly and inspiring our young students with his passionate service ethic. Brian leaves behind a legacy of greatness.

The team at Anakiwa and Wellington have once again shown unwavering dedication to the Outward Bound vision and mission. We thank them for their energy and commitment which shapes our life-changing courses.

In a time of change and uncertainty, Outward Bound offers the hope of a new future for many. We look forward to the challenges of the next financial year, and once again we will be working hard to help create better people, better communities, and a better world.

**Victor Klap, CEO &
Andrew Smith, Board Chair**

LIFE-LONG LESSONS

Creating a lasting positive impact for our students is the core objective for all our Outward Bound courses. This year 1573 students passed through our Anakiwa School. We evaluate core effectiveness by asking our students to measure themselves against key metrics before and after their course.



" I ACHIEVED THE GOALS I SET FOR MYSELF ON COURSE "

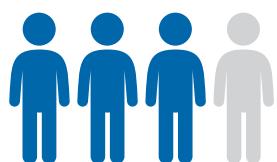
" I AM LEAVING OUTWARD BOUND A BETTER PERSON "

" I WOULD RECOMMEND OUTWARD BOUND TO OTHERS "

This year we completed longitudinal research with 149 alumni six months after their course, to see what benefits it had:



OUTWARD BOUND HAD A POSITIVE IMPACT ON THEIR LIFE



3/4 ALUMNI SAID...
OUTWARD BOUND HELPED THEM REALISE THE IMPORTANCE OF FAMILY

" Outward Bound has been the biggest single influence on my life to date. Keep doing what you're doing! "

Survey Respondent

88%

HAVE MORE CONFIDENCE AND SELF-BELIEF

ONE IN FOUR

ALUMNI WERE MOTIVATED TO START OR GET A NEW JOB



1 IN 3 ALUMNI...

HAVE TAKEN ON A LEADERSHIP ROLE

97%

WOULD RECOMMEND OUTWARD BOUND TO OTHERS

Many participants are now:

52% SPENDING MORE TIME IN THE OUTDOORS

47% NURTURING POSITIVE RELATIONSHIPS

38% VOLUNTEERING / PARTICIPATING IN COMMUNITY ACTIVITIES

33% ENROLLED IN STUDY PROGRAMMES

28% MAKING POSITIVE HEALTH CHOICES

23% MAKING CHANGES TO POSITIVELY IMPACT THE ENVIRONMENT

COURSE EVALUATION

Evaluation of this year's courses shows that our students are continuing to achieve strong course outcomes. 96% of our 2015/16 courses scored as having 'majorly or significantly changed' participants¹. School-age low-decile participants experienced particularly meaningful changes in the areas of self-development, understanding values, and service. They finished with above-average 'motivation to achieve' scores. Our Future Leaders course showed exceptional results in both self-esteem and values awareness.

Our students are heading home more self-aware, resilient and accountable, having grown in confidence and determination.

We love reading the hundreds of thank you letters and emails we receive each year describing the long-term effects of Outward Bound.

“ At the end of the day it isn't about how much you have left in the tank but how much you have left in your heart which determines how far you will go. ”

Jordyn MBS 21 Day Course, January 2016

“ Take your mask off, it will change your life. ”

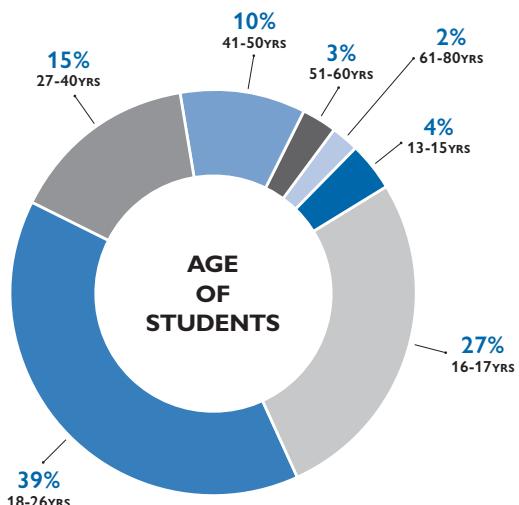
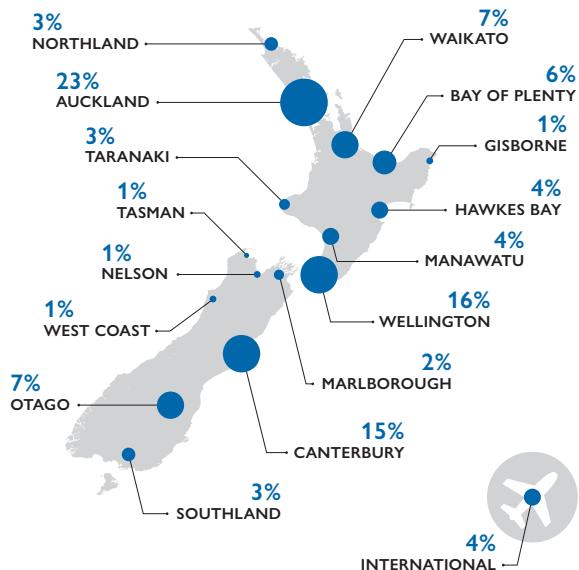
Tai MBS 21 Day Course, October 2015

“ This experience has made me look deep inside and see things about myself that I don't like and need to change. And I am now putting into place the things I need to do to become the person I want to be. ”

Grace Classic 21 Day Course, May 2016

¹ Based on Programme Evaluation Questionnaires completed by participants before and after their course. A series of development changes are measured, and scores of 0.4 or greater are statistically considered to indicate major (0.4-0.6) or significant (over 0.6) change. This questionnaire is reviewed on a regular basis by external experts.

ORIGIN OF STUDENTS



ALUMNI ACHIEVEMENTS

Our alumni continue to achieve great things. This year Halberg Director Michael Sidey rode from Northland to Bluff helping even more people attend Outward Bound by raising over \$125,000 for students to attend our disability courses. Ollie Seamanufagai took on the same route, raising awareness for Pacific Island and Maori men's health. 20 year old Georgia Cassidy walked to Everest Base Camp, raising over \$3,000 for 'One Girl' that supports girls to enter high school in Sierra Leone. This is just a small example of the many alumni making a positive impact in our community every day. They continue to inspire us.

OUR DIRECTORY

PATRON

Sir David Levene

TRUST BOARD

Andrew Smith (President)

Glenys Coughlan (Deputy)

Mark Bentley

Dick Hubbard

Ian Moody

Hilary Sumpter

David Tibby

Tim Watts

FINANCE COMMITTEE

Glenys Coughlan (Chair)

Andrew Smith

Dave Tibby

Tim Watts

FOUNDATION BOARD

Andrew Smith (Chair)

Sir David Levene

Grant Faber

Dynes Fulton

Brien Mahoney

John Patterson

David Tibby

HONORARY VICE PRESIDENTS

Ivan Emirali

Mac Morgan

KURT HAHN AWARD RECIPIENTS

Dick Hubbard (2013)

Ron Faber (2014)

GUARDIANS

Julie Jones

Brien Mahoney

Russell Moller

Barry Sweet

Sir David Tompkins

Marshall Wright

ADVISORS

Solicitor:

Holland Beckett

Auditor:

Grant Thornton

Insurance Broker:

Lloyd East and Associates

EXECUTIVE SAFETY & ADVISORY COMMITTEE (ESAC)

Ian Moody

(ESAC Chair & Outward Bound Board Member)

Mark Smith

(Safety Auditor Qualmark, Chairperson Register of Outdoor Safety)

Mark Lewis

(Canterbury District Health Board)

John Patterson

(Legal Advisor, Past President of Outward Bound)

Dr Nick Binns

(Screening and Emergency Medicine Specialist)

Phil Bishop

(Sea Operations Specialist)

COUNCILLORS

Marina Adams

Marissa Flowerday

Claire Anderson

William Day

Howie Barnes

Bonnie Bolton-Roger

Ben Brown

Ross Browne

Shelley Clark

Pip Davidson

Grant Faber

Linda Gaskin

Andrew Gilmour

Tracey Hancock

Raewyn Kirkman

Brandon McCarthy

Elizabeth McKee

Ian Moody

Ginny Semmens

Tim Watts

OUR FINANCES

CHARITIES REGISTRATION

The Trust and Foundation are both registered as charitable entities under the Charities Act 2005.

Outward Bound Trust CC34682

Outward Bound Foundation CC22777

PURPOSE OF ENTITIES

Outward Bound Trust of New Zealand, incorporated in November 1997 under the Charitable Trusts Act 1957, is the operational arm of the Group and includes all revenue and expenditure associated with promoting, administering and running all courses.

Outward Bound Trust of New Zealand Foundation, incorporated in October 2001 under the Charitable Trusts Act 1957, is the funding arm for the Trust. Income and capital from the Endowment and Special Funds held within the Foundation are available to the Trust for financial assistance of student scholarships, and for operational grants in support of running Outward Bound courses.

NOTES

There have been three sets of financial statements prepared and audited for the year ended 30 June 2016 - Outward Bound Trust of New Zealand (Trust), Outward Bound Trust of New Zealand Foundation (Foundation) and for the consolidated Group (Group). The following information is applicable to all three entities.

The full financial statements, which are presented in New Zealand Dollars, have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities.

The following financial information has been extracted from the full financial statements for the year ending 30 June 2016, as signed and approved by the Board on 25 August 2016. As such this extraction of information cannot be expected to provide as complete an understanding of the financial position, performance and cash flows as provided in the full financial statements.

It is not intended that this information be classed as Summary Financial Accounts under FRS43 of the Financial Reporting Act 2004.

The Group's auditors, Grant Thornton, have issued an unqualified opinion for all three entities. Copies of the full financial statements are available upon request.

Contact us at governance@outwardbound.co.nz

FINANCIAL OVERVIEW OF THE TRUST

Deficit

Operating revenue ¹	5,242,947
Operating expenditure ²	(6,038,014)
Specific revenue ³	1,847,739
Specific expenditure ⁴	(1,116,027)
	(63,355)

1. Operating revenue includes income generated from course fees, merchandise sales, general donations and interest.
2. Operating expenditure includes costs of running courses including staffing, maintenance, depreciation and marketing costs.
3. Specific revenue includes donations and grants received for the following:

Student Scholarships	\$428,624
Capital projects	\$23,462
Outward Bound Foundation Student Scholarships and Operational Grants	\$1,395,653
4. Specific expenditure is the value of scholarships and grants given for student course fees.

Equity

Current assets	1,569,818
Non current assets	6,319,666
Current liabilities	(2,645,807)
Non current liabilities	(19,696)
Net assets	5,223,981
Opening equity	5,287,336
Net surplus	(63,355)
Opening equity	5,223,981

“ OB gave endless opportunity to discover my own strengths, reignite my passion for nature and life itself. As a result I will enter the world a stronger, braver, kinder and happier individual. ”

Hannah 8 Day Youth Workers Connect Course, November 2015

FINANCIAL OVERVIEW OF THE FOUNDATION

Deficit

Unrealised gains/(losses) on investment ¹	320,374
Realised gains/(losses) on investment ²	5,621
Other income ³	752,026
Financial assistance and grants ⁴	(713,924)
Other expenses ⁵	(916,204)
	(552,107)

1. Unrealised gains/(losses) indicate the movement in market value of the Foundation's investment portfolio. As at 30 June 2016 the market value of the Foundation's investment portfolio was \$15,782,442.
2. Realised gains/(losses) were incurred upon the realisation of equity in the Foundation's investment portfolio.
3. Other income relates to income generated on the Foundation's investments as well as donations of \$41,693 accumulated to the value of the Endowment Fund.
4. Grants given to the Trust for student scholarships and operational purposes.
5. Other expenses include audit, grants to Trust and investment advisory fees.

Equity

Current assets	436,393
Non current assets	15,782,442
Current liabilities	(5,000)
Net assets	16,213,835
Opening equity	16,765,942
Net surplus	(552,107)
Opening equity	16,213,835

This year the Outward Bound Foundation granted \$713,924 for student scholarships, helping more New Zealanders benefit from the Anakiwa experience.



CREATING LEADERS

AROHA'S STORY

Each month we receive heart-felt thank you letters from students whose lives have been changed through Outward Bound. We're privileged to work with people from a huge diversity of backgrounds. Aroha* attended our Mind Body Soul course in January. Her foster mum Theresa* shared her story with us - a story of triumph over adversity:

"I first met Aroha and her family when I was working as a front line police constable in the Waikato. Aroha is one of six children, and had been exposed to serious family violence and placed in six different foster homes. She was constantly moving from town to town and school to school.

At fourteen years old, with another move looming, Aroha had had enough. She asked me if she could come and live with me.

The first few months were pretty tough. Aroha was withdrawn, quiet and totally lacked self-confidence. She told me that all she wanted in her life was to feel safe. We would tell her over and over again that she was a beautiful young woman who can achieve anything. But Aroha wouldn't believe us, she couldn't believe in herself.

Then she went to Outward Bound. And everything changed."

After Aroha returned from Outward Bound, she wrote us a thank you letter:

"Three weeks away from home with no phone, thrown into a group of strangers. My first big challenge to overcome.

But that was just the start. Tramping to the highest peak in the Queen Charlotte Sound with chaffing and blisters, stepping up to captain a cutter, climbing a cliff blind-folded, kayaking backwards down a waterfall. Each time I faced these physical challenges, I was also facing my fears. And with each fear I overcame, I started to believe in myself a little bit more.

I slowly realised that whatever I put my mind to, I could achieve. So now my real adventure begins!"

Aroha is now back at home with Theresa and her foster Dad. Her confidence and self-belief has grown. She has started playing team sport at school, is practicing for her restricted licence, and training for a half-marathon. Aroha is ready to take on a new future.

*Names have been changed to protect identities.



NOA'S STORY

Noa Woolloff took on the challenge of our School Leaders Course in April this year. Noa has agreed to share his inspirational story with us:

"When I was elected Head Boy I was offered a scholarship to attend the Outward Bound School Leaders course. I had heard about Outward Bound from other guys at school, so I was pretty excited about the opportunity. I wanted a challenge, I wanted to learn more leadership skills, but I also wanted to understand more about myself.

Because I'm not your typical Head Boy. Last year I became a dad - my daughter turned one just before I went to Outward Bound. It's not easy being a teen parent. People judge you and treat you differently.

My course gave me the chance to bounce ideas around with other young leaders, and to reflect on how to be a good father to my daughter. We experienced a lot of 'type two fun' - we'll enjoy it once it's over! On solo I thought about everything that had happened in my life, about what I valued. Our service scheme had a big impact on me, and I realised how much I wanted to continue giving back once I'd returned home.



Noa Woolloff overlooking the Marlborough Sounds.

I decided on a goal of bringing my school community together. We've started a lunch-time gym session each week - we play dodgeball, basketball, just have some fun together. Over 50 students turn up each week and it's working really well. I've also started a fund to support other teen parents to attend courses like Outward Bound. I'm raising money by designing and selling t-shirts through my new clothing label. I want to give others the chance that I had, and to show that being a teen parent doesn't mean you can't achieve your goals. Adversity can take you backwards, but it can also bring you forward."

It's stories like this that keep us going. We know Outward Bound changes lives - people like Noa and Aroha will be the future leaders of our communities and we're incredibly proud of their achievements.



MT WELLINGTON FOUNDATION

The Mt Wellington Foundation supports a number of community groups, charities, education, and amateur sports organisations in the East Auckland area. For eight years the Foundation has been providing grants to local schools for students to attend Outward Bound. 43 scholarships have been awarded over this time, and recipients are selected by the schools.

This April Mikayla Ngatoko attended a Mind Body Soul course as a Mt Wellington Foundation scholarship recipient. 17-year-old Mikayla was a little nervous before heading down to Anakiwa. "I asked others what they thought of Outward Bound, and was told it would be life-changing, the best thing I'd ever experience. I found it hard to believe - surely it couldn't be that good!"

After 21 days at Anakiwa with her new watchmates, Mikayla changed her mind. "We fought and argued, and loved and cared for each other - just like a family should. We held each other together in the tough times and praised each other in our best moments. I learnt that everyone has something to contribute as part of a team, and that we all have strengths and weaknesses. It takes courage to speak up and say the things that people don't want to hear, but these are things they need to hear."



Mikayla's watchmates on their first day at Anakiwa.
Mikayla is kneeling on the far right.

Leadership can come from confidence, but also from the quiet places - you don't need to be the strongest one."

Mikayla learnt a lot from her experience, taking her new-found courage and strength into her leadership role as Head Girl at One Tree Hill College.

"I learnt about trusting others, and trusting myself. I am beyond grateful for this experience of a lifetime."

East Auckland Schools who have received Mt Wellington Foundation Scholarships for our Mind Body Soul Course:

- One Tree Hill College
- Tamaki College
- Edgewater College
- Otahuhu College
- Penrose High School
- Selwyn College

SUPPORTING CONSERVATION VOLUNTEERS

This year we strengthened our seven-year partnership with the Department of Conservation (DOC). Outward Bound helped support seven DOC volunteers to attend Classic and Leaps and Bounds courses. It's an opportunity to reward young New Zealanders for their conservation efforts, and to foster their leadership and teamwork skills.

The students are from across New Zealand, and have already made a huge impact on conservation in their local community:

"With the generous support of Outward Bound through the community partnership programme, DOC have been able to offer an amazing experience to seven young volunteers this year. It's our way of thanking passionate young people who have gone the extra mile to achieve great conservation outcomes for our country. The partnership with Outward Bound is growing each year - and we look forward to offering this opportunity to more volunteers in the future."

Lucy Hardy Volunteering Co-ordinator, DOC.



Cody and Jeff watching dolphins from their cutter.

CODY BOOTH, AGED 13, PORIRUA

Cody is a pretty active kid - he mountain bikes, surfs, snorkels, dives, sails, kayaks, tramps, hunts and goes fishing. His love for these environments has inspired him to get involved with a number of local conservation initiatives, including planting, trapping and kiwi protection groups. He's also helping his local DOC ranger with gecko and skink counts, and checking penguin nest boxes.

Cody completed a Leaps and Bounds course in June with his step-father Jeff. "The course helped me increase my confidence, and become more independent. Our instructors would come up with all sorts of challenges for us - it was an awesome experience."



Natalie on the rock wall.

NATALIE DE BURGH, AGED 21, HAWKES BAY

Natalie is keen to work in ecology and conservation biology, and has volunteered with a number of conservation projects in New Zealand and overseas. Along with planting programmes on Tiritiri Matangi and Motutapu Islands, she's been monitoring giant snails, tracking kiwi and whio, searching out lizards, and helping with beech masting projects. "I'm hoping to work on research and conservation expeditions in remote parts of the world. Outward Bound has been a crucial step in giving me the confidence and resilience to take on these challenging projects."



Guy voyaging to the Sub-Antarctic Island.

GUY MCDONALD, AGED 18, TIMARU

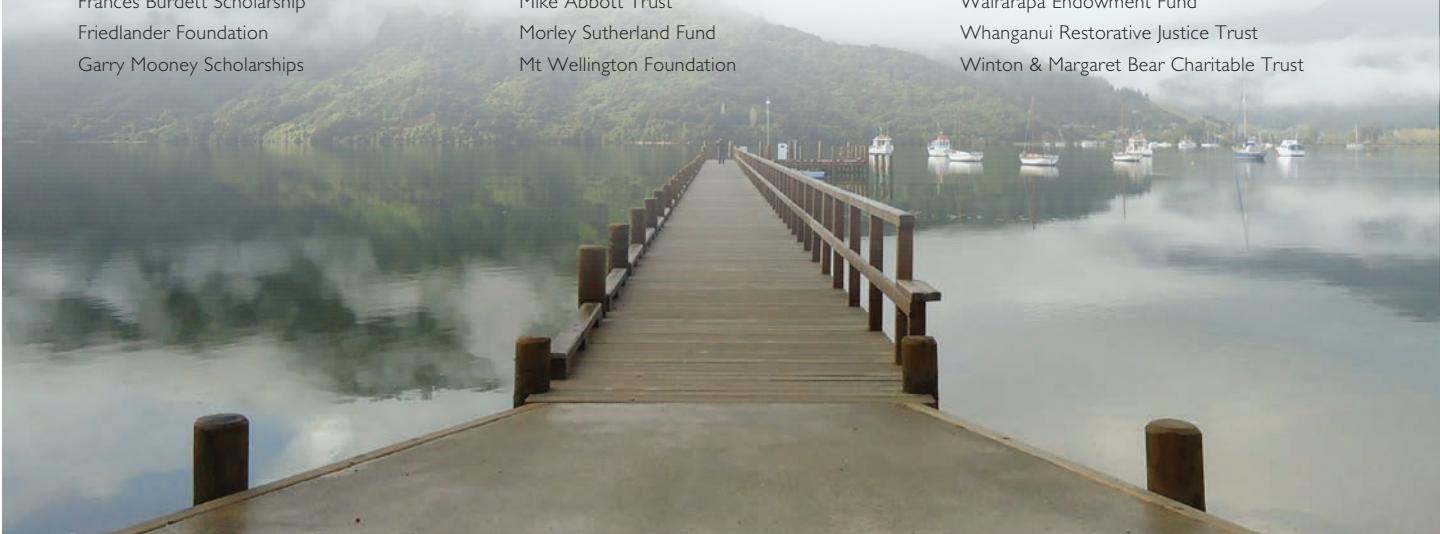
From an early age Guy has helped local ecologists to monitor katipo spiders and jewelled geckos, volunteered with Forest and Bird to remove invasive weeds from his local bushland, and trapped possums. Upon returning from a 2015 trip to the Sub-Antarctic Islands with the Sir Peter Blake Trust, Guy was inspired to establish the Timaru Boys' High School Environment Group. His dream is to create more predator-free habitats across New Zealand. Guy attended our July Classic course.

THANK YOU

A N Matheson Trust
Acorn Foundation
Andrew Lynch Memorial Scholarship
Andrew Smith
Annie Tia Memorial Fund
Bernard Ferguson Adventure School Fund
Chris Jillett Trust
Claire Anderson Scholarship
Cole Murray Group Limited
Department of Conservation
Diabetes NZ
Drage Fund
Duncan NZ Ltd
E W Johnson Scholarship
Estate of E P Wilding
Estate of Marjorie Coombes
Estate of Moana Wi-Neera
Estate of Robert Granger
Frances Burdett Scholarship
Friedlander Foundation
Garry Mooney Scholarships

Gawith Deans Scholarships
Geoff Simons Endowment
George Mason Charitable Trust Scholarship
Glisten Jewellers
H R Hornsby Memorial Scholarship
Helen & Reginald Smith
Hubbards
Invercargill Licensing Trust
J R McKenzie Youth Trust
James Plummer Memorial Trust
John Hebron Fund
K E Reynolds Endowment
K More Trust
Kowhai Trust
Les McGreevy
Lion Foundation
Lions Club of Akaroa and Bays
Maurice Carter Charitable Trust
Mike Abbott Trust
Morley Sutherland Fund
Mt Wellington Foundation

Outward Bound Hawkes Bay Fund
P H Picot Charitable Trust
Paul O'Brien Trust
Penzance Charitable Trust
R A McKenzie Scholarship
Ronaki Scholarships
Rotary Club of Auckland
Rotary Club of Napier
Rotary Club of Port Nicholson
Rotary Club Rotorua Sunshine
Sky City Auckland Community Trust
St Matthews Collegiate
T G Macarthy Trust
Tanya Hulme
Tappenden Holdings Ltd
The Douglas Charitable Trust
Timaru Boys' High School Endowment Fund
Tracey Hancock
Wairarapa Endowment Fund
Whanganui Restorative Justice Trust
Winton & Margaret Bear Charitable Trust



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Fisher
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